

PTO Activities and Events Budget

2021-2022

	Budget			Actual		
	Revenue	Expense	Net	Revenue	Expense	Net
<b>Corporate and Community Sponsors</b>			<b>10,500</b>			
Corporate Sponsorship	\$ 10,000	(500)	9,500	\$ 23,913	-	23,913
Community Partnerships (Dining Out)	1,000	-	1,000	716	-	716
Harkins Summer Movies	500	(500)	-	-	-	-
<b>Family Directed</b>			<b>37,500</b>			
Auction (with other event)	3,000	(500)	2,500	-	-	-
Lynx Laps	35,000	(4,000)	31,000	4,179	(288)	3,891
Tax Deductible Donations	3,000	-	3,000	206	-	206
Teacher Experience	1,500	(500)	1,000	-	-	-
<b>Passive Fundraising/Shopping Programs</b>			<b>10,950</b>			
Retail Cash Back Programs	2,000	(50)	1,950	873	-	873
Bingo Night	750	(750)	-	204	(623)	(419)
Birthday in Lights	1,000	-	1,000	714	-	714
Fall Festival	8,000	(8,000)	-	18,368	(5,745)	12,623
Holiday Shop	5,000	(4,000)	1,000	-	-	-
Other	-	-	-	2	-	2
Scholastic Book Fair(s)	6,000	(4,000)	2,000	4,224	(1,855)	2,369
School Supplies - Preorders	500	-	500	535	-	535
School Picture Day(s)	1,000	-	1,000	905	-	905
Spirit Wear	5,000	(2,000)	3,000	2,110	(750)	1,360
Yearbook Sales & Dedications	500	-	500	864	-	864
	<u>72,250</u>	<u>(23,800)</u>	<u>59,400</u>	<u>33,184</u>	<u>(9,261)</u>	<u>23,923</u>

**GRAYHAWK ELEMENTARY PARENT TEACHER ORGANIZATION  
2021-2022 OPERATING BUDGET**

<b>REVENUE</b>	<b>ACTUALS</b>	<b>BUDGET</b>
	<b>2021-2022</b>	<b>2021-2022</b>
<b>PTO ACTIVITIES AND EVENTS</b>	<b>JUN - NOV</b>	
Auction (with other event)	\$ -	\$ 3,000
Bingo Night	204	750
Brick Project	-	-
Corporate Sponsorships	23,913	10,000
Desert Foothills Theater Production	-	-
Fall Festival	18,368	8,000
Father / Daughter Event (HOA Sponsored)	-	-
Harkins Summer Movies	-	500
Lynx Laps (Give Your Way)	4,179	35,000
Mother / Son Event	-	1,500
Parent / Adult Event - TBD	-	-
Retail Cash Back Programs	873	2,000
Scholastic Book Fair(s)	4,224	6,000
Spirit Wear	2,110	5,000
Teacher Experience	-	1,500
Winter Fundraiser	-	5,000
Birthday in Lights	714	1,000
Community Fundraising	716	1,000
Other Revenue	2	-
School Supplies - Preorders	535	500
School Picture Day(s)	905	1,000
Tax Deductible Donations	206	3,000
Yearbook Sales & Dedications	864	500
<b>TOTAL REVENUE</b>	<b>\$ 57,813</b>	<b>\$ 85,250</b>
<b>EXPENSE</b>		
<b>PTO ACTIVITIES AND EVENTS</b>		
Auction (with other event)	\$ -	\$ (500)
Bingo Night	(623)	(750)
Brick Project	-	-
Corporate Sponsorships	-	(500)
Desert Foothills Theater Production	-	-
Fall Festival	(5,745)	(8,000)
Father / Daughter Event (HOA Sponsored)	-	-
Harkins Summer Movies	-	(500)
Lynx Laps	(288)	(4,000)
Mother / Son Event	-	(1,500)
Parent / Adult Event - TBD	-	-
Retail Cash Back Programs	-	(50)
Scholastic Book Fair(s)	(1,855)	(4,000)
Spirit Wear	(750)	(2,000)
Teacher Experience	-	(500)
Winter Fundraiser	-	(4,000)
<b>TOTAL EXPENSE FROM ACTIVITIES, EVENTS, OPERATION</b>	<b>(2,094)</b>	<b>(5,000)</b>
<b>s BUSINESS OPERATIONS</b>	<b>(2,094)</b>	<b>(5,000)</b>
<b>TOTAL EXPENSE FROM ACTIVITIES, EVENTS, OPERATION</b>	<b>\$ (11,355)</b>	<b>\$ (31,300)</b>

**GRAYHAWK ELEMENTARY PARENT TEACHER ORGANIZATION  
2021-2022 OPERATING BUDGET**

	<b>ACTUALS</b>	<b>BUDGET</b>	
	2021-2022	2021-2022	
<b>INCOME AVAILABLE TO FUND PTO PROGRAMS</b>	\$ 46,458	\$ 53,950	
<b>SCHOOL WIDE PTO SPONSORED PROGRAMS</b>			
Art Masterpiece	-	(500)	
Author Visit(s)	-	(250)	
<b>s CLASSROOM ENHANCEMENTS</b>	<b>(3,760)</b>	<b>(8,875)</b>	
Core Knowledge - STEAM Family Night	-	(2,000)	
Core Knowledge Re-certification (next re-cert Fall 2022)	-	-	
Family Education - (SEL / All Things EQ)	(67)	(500)	
Field Day	-	(500)	
Goodwill	(31)	(300)	
Hero Day	(235)	(250)	
LYNX Lunch with the Principal	-	(500)	
New Student Program	-	-	
Outdoor Classroom Expenses	-	(500)	
Read Across America / Literacy week	-	(100)	
Reading Awards (AR, Million Words)	-	(750)	
Reading Subscription (Edmentum)	(1,029)	(1,500)	
Special Budget Requests	(209)	(2,000)	
STEM Teacher Salary Supplement	(1,875)	(15,000)	
Walk to School Day	-	(200)	
Water Fountain - Filters	-	(300)	
Welcome Back Social - Fall	(166)	(500)	
<b>GRADE LEVEL PTO SPONSORED CORE KNOWLEDGE EVENTS /ACTIVITIES</b>			
	-	(500)	<i>Pre-K</i>
Grade level funding is based on \$500 per classroom	(605)	(1,500)	<i>Kinder</i>
Examples of core knowledge events and activities include but are not limited to:	(575)	(1,000)	<i>1st</i>
	(98)	(1,000)	<i>2nd</i>
	(276)	(1,000)	<i>3rd</i>
Asian Celebration, Greek Olympics, Roman Festival, Medieval Festival	(19)	(1,000)	<i>4th</i>
Ellis Island Study, Liberty Wildlife Encounter, Jungle Jill Animal Encounters	-	(1,000)	<i>5th</i>
Lifecycle Study, Phoenix Zoo, Arizona Puppet Theatre, 6th Grade Graduation	-	(1,000)	<i>6th</i>
and MANY more...	-	(500)	<i>Honors</i>
	-	(1,000)	<i>LFI</i>
<b>STAFF DEVELOPMENT AND APPRECIATION</b>			
Welcome Back Luncheon, Staff Conference Meals (Hospitality)	(2,200)	(2,000)	
Principal Account	(826)	(1,000)	
Professional Development	(355)	(2,000)	
Sunshine Committee, Heart Strings, Staff Birthdays	(453)	(750)	
Teacher Appreciation week (Staff Luncheon, Cart of Happiness, Gifts)	-	(3,500)	
Water Cooler - Teacher Lounge	-	(1,000)	
<b>TOTAL EXPENSES PTO SPONSORED PROGRAMS</b>	<b>\$ (12,779)</b>	<b>\$ (54,275)</b>	
<b>TOTAL EXPENSES ACTIVITES, EVENTS, OPERATIONS AND PROGRAMS</b>	<b>\$ (24,134)</b>	<b>\$ (85,575)</b>	
<b>NET INCOME (LOSS)</b>	<b>\$ 33,679</b>	<b>\$ (325)</b>	