

PTO Activities and Events Budget

2021-2022

	Budget			Actual		
	Revenue	Expense	Net	Revenue	Expense	Net
Corporate and Community Sponsors			10,500			
Corporate Sponsorship	\$ 10,000	(500)	9,500	\$ 23,913	-	23,913
Community Partnerships (Dining Out)	1,000	-	1,000	741	-	741
Harkins Summer Movies	500	(500)	-	-	-	-
Family Directed			37,500			
Auction (with other event)	3,000	(500)	2,500	-	-	-
Lynx Laps	35,000	(4,000)	31,000	4,482	(787)	3,695
Tax Deductible Donations	3,000	-	3,000	254	-	254
Teacher Experience	1,500	(500)	1,000	-	-	-
Passive Fundraising/Shopping Programs			10,950			
Retail Cash Back Programs	2,000	(50)	1,950	873	-	873
Bingo Night	750	(750)	-	204	(623)	(419)
Birthday in Lights	1,000	-	1,000	742	-	742
Fall Festival	8,000	(8,000)	-	18,368	(6,703)	11,665
Holiday Shop	5,000	(4,000)	1,000	5,727	(4,425)	1,302
Other	-	-	-	4	-	4
Scholastic Book Fair(s)	6,000	(4,000)	2,000	4,224	(1,855)	2,369
School Supplies - Preorders	500	-	500	535	-	535
School Picture Day(s)	1,000	-	1,000	905	-	905
Spirit Wear	5,000	(2,000)	3,000	2,180	(1,455)	725
Yearbook Sales & Dedications	500	-	500	864	-	864
	<u>72,250</u>	<u>(23,800)</u>	<u>59,400</u>	<u>39,362</u>	<u>(15,848)</u>	<u>23,514</u>

**GRAYHAWK ELEMENTARY PARENT TEACHER ORGANIZATION
2021-2022 OPERATING BUDGET**

REVENUE	ACTUALS	BUDGET
	2021-2022	2021-2022
PTO ACTIVITIES AND EVENTS	JUN - DEC	
Auction (with other event)	\$ -	\$ 3,000
Bingo Night	204	750
Brick Project	-	-
Corporate Sponsorships	23,913	10,000
Desert Foothills Theater Production	1,102	-
Fall Festival	18,368	8,000
Father / Daughter Event (HOA Sponsored)	-	-
Harkins Summer Movies	-	500
Lynx Laps (Give Your Way)	4,482	35,000
Mother / Son Event	-	1,500
Parent / Adult Event - TBD	-	-
Retail Cash Back Programs	873	2,000
Scholastic Book Fair(s)	4,224	6,000
Spirit Wear	2,180	5,000
Teacher Experience	-	1,500
Winter Fundraiser	5,727	5,000
<u> </u>	<u>742</u>	<u>1,000</u>
Birthday in Lights	742	1,000
Community Fundraising	741	1,000
Other Revenue	4	-
School Supplies - Preorders	535	500
School Picture Day(s)	905	1,000
Tax Deductible Donations	254	3,000
Yearbook Sales & Dedications	864	500
TOTAL REVENUE	<u>\$ 65,118</u>	<u>\$ 85,250</u>
EXPENSE		
PTO ACTIVITIES AND EVENTS		
Auction (with other event)	\$ -	\$ (500)
Bingo Night	(623)	(750)
Brick Project	-	-
Corporate Sponsorships	-	(500)
Desert Foothills Theater Production	-	-
Fall Festival	(6,703)	(8,000)
Father / Daughter Event (HOA Sponsored)	-	-
Harkins Summer Movies	-	(500)
Lynx Laps	(787)	(4,000)
Mother / Son Event	-	(1,500)
Parent / Adult Event - TBD	-	-
Retail Cash Back Programs	-	(50)
Scholastic Book Fair(s)	(1,855)	(4,000)
Spirit Wear	(1,455)	(2,000)
Teacher Experience	-	(500)
Winter Fundraiser	(4,425)	(4,000)
BUSINESS OPERATIONS	<u>(2,094)</u>	<u>(5,000)</u>
TOTAL EXPENSE FROM ACTIVITIES, EVENTS, OPERATION	<u>\$ (17,942)</u>	<u>\$ (31,300)</u>

**GRAYHAWK ELEMENTARY PARENT TEACHER ORGANIZATION
2021-2022 OPERATING BUDGET**

	ACTUALS	BUDGET	
	2021-2022	2021-2022	
INCOME AVAILABLE TO FUND PTO PROGRAMS	\$ 47,176	\$ 53,950	
SCHOOL WIDE PTO SPONSORED PROGRAMS			
Art Masterpiece	-	(500)	
Author Visit(s)	-	(250)	
s CLASSROOM ENHANCEMENTS	(3,986)	(8,875)	
Core Knowledge - STEAM Family Night	-	(2,000)	
Core Knowledge Re-certification (next re-cert Fall 2022)	-	-	
Family Education - (SEL / All Things EQ)	(67)	(500)	
Field Day	-	(500)	
Goodwill	(131)	(300)	
Hero Day	(235)	(250)	
LYNX Lunch with the Principal	-	(500)	
New Student Program	-	-	
Outdoor Classroom Expenses	-	(500)	
Read Across America / Literacy week	-	(100)	
Reading Awards (AR, Million Words)	-	(750)	
Reading Subscription (Edmentum)	(1,029)	(1,500)	
Special Budget Requests	(209)	(2,000)	
STEM Teacher Salary Supplement	(1,875)	(15,000)	
Walk to School Day	-	(200)	
Water Fountain - Filters	-	(300)	
Welcome Back Social - Fall	(166)	(500)	
GRADE LEVEL PTO SPONSORED CORE KNOWLEDGE EVENTS /ACTIVITIES			
	-	(500)	<i>Pre-K</i>
Grade level funding is based on \$500 per classroom	(605)	(1,500)	<i>Kinder</i>
Examples of core knowledge events and activities include but are not limited to:	(575)	(1,000)	<i>1st</i>
	(98)	(1,000)	<i>2nd</i>
	(276)	(1,000)	<i>3rd</i>
Asian Celebration, Greek Olympics, Roman Festival, Medieval Festival	(346)	(1,000)	<i>4th</i>
Ellis Island Study, Liberty Wildlife Encounter, Jungle Jill Animal Encounters	(157)	(1,000)	<i>5th</i>
Lifecycle Study, Phoenix Zoo, Arizona Puppet Theatre, 6th Grade Graduation	-	(1,000)	<i>6th</i>
and MANY more...	-	(500)	<i>Honors</i>
	-	(1,000)	<i>LFI</i>
STAFF DEVELOPMENT AND APPRECIATION			
Welcome Back Luncheon, Staff Conference Meals (Hospitality)	(2,200)	(2,000)	
Principal Account	(1,005)	(1,000)	
Professional Development	(355)	(2,000)	
Sunshine Committee, Heart Strings, Staff Birthdays	(506)	(750)	
Teacher Appreciation week (Staff Luncheon, Cart of Happiness, Gifts)	-	(3,500)	
Water Cooler - Teacher Lounge	(192)	(1,000)	
TOTAL EXPENSES PTO SPONSORED PROGRAMS	\$ (14,013)	\$ (54,275)	
TOTAL EXPENSES ACTIVITES, EVENTS, OPERATIONS AND PROGRAMS	\$ (31,955)	\$ (85,575)	
NET INCOME (LOSS)	\$ 33,163	\$ (325)	